HAWAI'I FOOD & WINE FESTIVAL 7TH ANNUAL RECAP REPORT



SEVENTH ANNUAL HAWAI'I FOOD & WINE FESTIVAL OCTOBER 20 - NOVEMBER 5, 2017

#HFWF17

First Havaiian Bank.



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ALOHA LETTER FROM THE FOUNDERS



Aloha,

On behalf of Hawai'i Food & Wine Festival (HFWF) and our entire team, thank you for being a part of our 'ohana. As we conclude the Seventh Annual Hawai'i Food & Wine Festival, we are grateful for your continued support of our Festival and its mission to put a spotlight on Hawai'i as a culinary destination and to support our local agricultural industry by creating a more sustainable Hawai'i for future generations.

This Festival is special because it touches so many people and so many industries working together to make Hawai'i a better place. Our airlines, hotels, food distributors, restaurants, farmers, ranchers, and fishermen, students, chefs, winemakers, and mixologists, all work together to make HFWF possible. Over the last six years, HFWF has been able to give back nearly \$1.7 million to the community. It's not just about the funds and money that is raised over these three weeks that makes this Festival special, but it's about the aloha we have for one another and the number of companies who are willing to work together to make Hawai'i a better place.

Food connects all of us and can bond us to the land, the culture and the people we meet. We couldn't do it without the support of you, the community, and all of our sponsors. Thank you for being a valuable part of the success of #HFWF17!

With Sincere Gratitude,

Denise Yamaguchi Chief Executive Officer

Alan Wong Co-Chair

Kon Jamaguchi

Roy Yamaguchi Co-Chair

#HFWF17 BY THE NUMBERS



10,843 / 1,915

10,843 TOTAL ATTENDEES ATTENDED HFWF17, WITH 1,915 ATTENDEES VISITING FROM THE U.S. MAINLAND AND INTERNATIONAL COUNTRIES.



\$2.87 MILLION

\$2.87 MILLION TOTAL DIRECT VISITOR EXPENDITURES OVER THE NINE DAYS OF HFWF17.



\$12,271,290

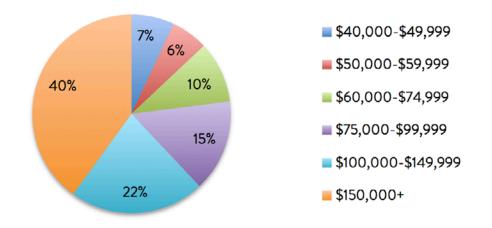
PUBLIC RELATIONS AND MARKETING STRATEGY FOR LOCAL, NATIONAL, AND INTERNATIONAL MEDIA OUTREACH RESULTED IN OVER \$12 MILLION IN PUBLICITY VALUE.



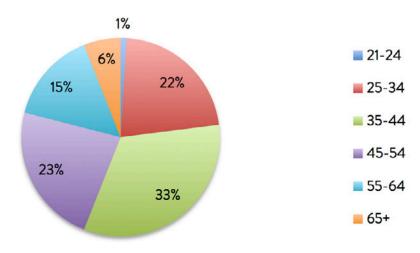
116 / 43 / 22

HFWF17 HAD A RECORD BREAKING NUMBER OF PARTICIPANTS. 116 WORLD RENOWNED CHEFS, 43 WINE MAKERS AND MASTER SOMMELIERS, AND 22 OF THE BEST MIXOLOGISTS.

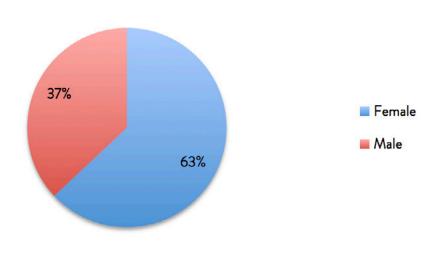
HFWF17 INCOME DEMOGRAPHIC



HFWF17 AGE DEMOGRAPHIC



HFWF17 GENDER DEMOGRAPHIC



FESTIVAL EVENTS

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ATTENDANCE BY EVENT

Over nine days, HFWF17 hosted more than 10,000 guests at 19 events, held at 19 different venues throughout Island of Hawai'i, Maui, and O'ahu.

FRIDAY, JUNE 2, 2017

Launch		Attendance
Cuisines of the Sea	The Kahala Hotel & Resort	576

FRIDAY, OCTOBER 20, 2017

Golf Tournament			
Hawai'i Food & Wine Festival Roy's 20 th		170	
Anniversary Golf Classic	Kā'anapali Golf Course	170	
- Signature Event			
Global Street Food	Sheraton Maui Resort & Spa	506	
Dinner Gala			
Hawaiian Airlines Presents Lucky 7	Hyatt Regency Maui Resort and Spa	328	

SATURDAY, OCTOBER 28, 2017

Dinner Gala

Return of Cuisines of the Sun	Marriott Waikoloa Beach Resort & Spa with Waikoloa Beach Resort	335
-------------------------------	-----------------------------------------------------------------	-----

WEDNESDAY, NOVEMBER 1, 2017

Cultural Experience			
Our Kaka'ako Presents Raw & Wild in the Tank	SALT at Our Kaka'ako	347	
Private Welcome Reception			
#HFWF17 Welcome Reception	International Market Place	225	



THURSDAY, NOVEMBER 2, 2017

Signature Event		Attendance
Spice Market	THE MODERN HONOLULU	965

FRIDAY, NOVEMBER 3, 2017

Signature Event

Hawaiian Airlines Presents Uncorked	Hawaiʻi Convention Center	1,300
After Hours		
7-Eleven Presents Steamy Bowls	Hyatt Regency Waikiki Beach Resort and Spa	600

SATURDAY, NOVEMBER 4, 2017

Cocktail Competition

Bacardi Presents The 21st Century Hawaiian Cocktail Competition	The Kahala Hotel & Resort	57
Wine Seminars		

SOMM: A Study into the Terroirs of the Southern Rhône	Halekulani	51	
Domaine Vieux Télégraphe Vertical Tasting	Halekulani	50	
Château Cos d'Estournel Tasting	Halekulani	39	

Signature Event

Taste of the Seasons	Ko Olina Resort with Aulani, A Disney Resort & Spa and Four Seasons Resort Oʻahu at Ko Olina	1,133
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SUNDAY, NOVEMBER 5, 2017

Family Friendly Kids Event

HMAA Presents Keiki in the Kitchen Family Sunday	Bishop Mseum	3,633
Roberts Hawaii Presents Keiki Cooking Class-1	Bishop Museum	25
Roberts Hawaii Presents Keiki Cooking Class-2	Bishop Museum	26
Roberts Hawaii Presents Keiki Cooking Class-3	Bishop Museum	25

Brunch Event:

Food Fight & Bloody Marys	Outrigger Reef Waikiki Beach Resort	185	
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Dinner Gala

Saks Fifth Avenue Presents Halekulani Culinary Masters Gala	Halekulani	267
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CUISINES OF THE SEA AT THE KAHALA HOTEL & RESORT



Hawai'i Food & Wine Festival kicked off the launch of the Seventh Annual Festival with Cuisines of the Sea at The Kahala Hotel & Resort. Ten of Hawai'i's hottest chefs used local products from the sea to create an unforgettable beach cookout under the stars. Cuisines of the Sea was the grand finale for the Second Annual Connoisseur's Culinary Journey presented by The Kahala Hotel & Resorts and Kamehameha Schools featuring exclusive farm tours and culinary experiences.



ROY'S 20TH ANNIVERSARY GOLF CLASSIC AT KĀ'ANAPALI GOLF COURSE



GLOBAL STREET FOOD AT SHERATON MAUI RESORT & SPA



Set in the lush paradise of Kā'anapali, Global Street Food highlighted street food inspired dishes starring Maui's fresh produce and ingredients. Passports were not required to indulge in global delights created by 13 celebrated chefs, the world's most coveted wines, and specialty cocktails and thirst-quenching beer at Sheraton Maui Resort & Spa's Ānuenue Lawn.



HAWAIIAN AIRLINES PRESENTS LUCKY 7 AT HYATT REGENCY MAUI RESORT AND SPA



Guests hit the culinary jackpot as Hawai'i Food & Wine Festival celebrated lucky number 7 at HFWF17. Six first class chefs prepared a seven-course dinner with wine pairings for a night full of culinary highs including a spectacular sunset over the Pacific Ocean.



RETURN OF CUISINES OF THE SUN AT WAIKOLOA BEACH MARRIOTT RESORT & SPA

There is no better place to relive the original Cuisines of the Sun. The chefs featured at the Return of Cuisines of the Sun were part of the original Cuisines, which ran from 1991 to 2011 at The Mauna Lani Bay Resort. They are truly what legends are made of. The diversity of the Island of Hawai'i was showcased in a spectacular six-course dinner with fine wine pairings.





OUR KAKA'AKO PRESENTS RAW & WILD IN THE TANK AT 440 KEAWE ST. AT OUR KAKA'AKO



Three local farmer entrepreneurs were put in the "Shark Tank" as they pitched an agricultural business plan dedicated to increasing food production for the local market to create a more sustainable Hawai'i. The contest was open to tenants on Kamehameha Schools lands that are farmers and other agricultural producers including ranching, fishery and nursery proprietors, and educational collaborators who are interested in growing food for Hawai'i. In addition, the participating chefs were asked to create dishes using products grown and raised by these farmers such as goat from Aina Pono Livestock and pohole fern from Haloanakapalilikapalala Farms.



SPICE MARKET AT THE MODERN HONOLULU



Spice Market connected East and West as chefs and mixologists cooked up dishes and shook up drinks inspired by flavors found along the Silk Road. Transforming the Sunset and Sunrise pool decks at THE MODERN HONOLULU into a cocktail lounge with four grand tasting bars, guests enjoyed an array of cocktails from nine master mixologists.



HAWAIIAN AIRLINES PRESENTS UNCORKED AT HAWAI'I CONVENTION CENTER



Attendees un-wined on the rooftop of the Hawai'i Convention Center as they strolled through the Wine Cellars while sniffing, swirling, and sipping on some of the most awe-inspiring wines. More than 20 world-class wineries showcased their flagship wines, alongside sensational dishes created by 20 of the world's top culinary masters.



7-ELEVEN PRESENTS STEAMY BOWLS AT HYATT REGENCY WAIKIKI BEACH RESORT AND SPA

Culture and heritage took front stage as seven chefs of diverse backgrounds created steamy dishes reflecting who they are and where they come from. Attendees enjoyed a fun-filled evening eating, drinking, and dancing the night away.



BACARDI PRESENTS THE 21ST CENTURY HAWAIIAN COCKTAIL AT THE KAHALA HOTEL & RESORT

Hawai'i Food & Wine Festival shook up the cocktail scene as ten of HFWF's world-renown mixologists battled to create the next 21st Century Hawaiian Cocktail. The winning cocktail will be featured at The Kahala Hotel & Resort.



WINE SEMINARS AT HALEKULANI



Southern Glazer's Wine & Spirits of Hawaii and Hawai'i Food & Wine Festival hosted three very special seminars for wine enthusiasts.

SOMM: A Study into the Terroirs of the Southern Rhône

An educational tasting of wines from the Southern Rhône Valley for all aspiring Sommeliers and fine wine aficionados.

Domaine Vieux Télégraphe Vertical Tasting

An once-in-a-lifetime ten-year vertical tasting of the extraordinary terroir of "La Crau" with Vigneron Daniel Brunier.

Château Cos d'Estournel Tasting

A rare opportunity to taste an eight-year vertical of Cos d'Estournel with Etienne de Nantes.



TASTE OF THE SEASONS AT KO OLINA RESORT WITH AULANI, A DISNEY RESORT & SPA AND FOUR SEASONS RESORT O'AHU



Guests strolled along the dreamy white sands of Ko Olina's Kohola Lagoon 1 for a tantalizing taste of Hawai'i's seasonal favorites grown, raised, or caught in the Islands. Master chefs wowed attendees with their culinary creations inspired by the four seasons. Saving the best for last, a fireworks finale over the beach put the event over the top!



FOOD FIGHT & BLOODY MARYS AT OUTRIGGER REEF WAIKIKI BEACH RESORT



In an all-new battle of the sexes format, Food Fight and Bloody Marys put three legendary female chefs against three legendary male chefs. Guests got to vote on their favorite brunch dishes and Hawaiian band, and the men reigned supreme over the ladies. Both Pu'uloa and Kaiao won a month-long contract to play at Outrigger Reef's Kani Ka Pila Grille!



HMAA PRESENTS KEIKI IN THE KITCHEN FAMILY SUNDAY AT BISHOP MUSEUM



HMAA Presents Keiki in the Kitchen Family Sunday was a treat for all ages. Keiki had an opportunity to meet and take photos with celebrity chefs, partake in keiki cooking classes, interact with finalists of the Hawaii Gas Localicious Recipe Contest, participate in fitness challenges against chefs, shop at our Hawai'i Made Marketplace, decorate cupcakes with Ace of Cakes star, Duff Goldman, and enjoy live entertainment.



SAKS FIFTH AVENUE PRESENTS HALEKULANI CULINARY MASTERS GALA AT HALEKULANI



The Seventh Annual Hawai'i Food & Wine Festival concluded on a high note with the annual Halekulani Culinary Masters Gala dinner presented by Saks Fifth Avenue. The dinner was the epitome of the high life with an epicurean experience combining exquisite cuisine, high fashion, and fine wine pairings.



MAHALO!





MAHALO TO OUR SPONSORS

With the support of our valued sponsors, Hawai'i Food & Wine Festival has been able to create an internationally recognized world-class event, to showcase Hawai'i's locally grown foods and the culinary talents of the world's most renowned chefs.



BENEFICIARIES

Hawai'i Food & Wine Festival is organized for charitable and educational purposes to put a spotlight on Hawai'i as the center for purposeful cultural endeavors. We produce world-class culinary experiences which support the farmers, students, chefs, and the people who call Hawai'i home.

Organized as a 501(c)3 non-profit organization, HFWF has given back approximately \$1.7 million in six years to various local culinary and agricultural charity beneficiaries, including but not limited to:

































DATA PULLED FROM NEWS EXPOSURE AND MELTWATER:

JANUARY 1 - NOVEMBER 30, 2017

Total Reach 510,938,186

Total Publicity Value **\$12,271,290**

The Seventh Annual Hawai'i Food & Wine Festival was another successful sold out event with strong local, national, and international media outreach.

Included are some of the publications and outlets that covered Hawai'i Food & Wine Festival. For a full list and clippings, please contact Tannya Joaquin at tannya@hawaiifoodandwinefestival.com

PUBLICATIONS & OUTLETS

TELEVISION

National:

- Good Morning America
- NBC GOLF Morning Drive
- NBC San Francisco Broadcast
- PBS Broadcast Simply Ming

Local:

- Hawaii News Now (KGMB and KHNL)
- KHON 2
- KITV 4
- Living 808
- Take Two

RADIO

International:

- CISL Vancouver
- CRN Vancouver
- InterFM "iHeart Hawaii"
- FM Aichi "Crisp Air"

Local:

• iHeartMedia (KSSK-FM/KHVH-AM)

PRINT

National:

- AFAR
- Dallas News
- Diablo Magazine
- GQ
- Hana Hou
- Los Angeles Times
- Marin Magazine
- Mercury News
- San Francisco Chronicle
- SF Gate
- Travel Age West
- Travel Weekly

Local:

- Big Island Traveler
- Garden Island
- Hawaii Herald Tribune
- Honolulu Magazine
- The Maui News
- MidWeek
- Modern Luxury
- Pacific Business News
- Star-Advertiser
- Waikoloa Naupaka News
- West Hawaii Today
- where Maui

International:

- 'Eheu | In Flight Magazine for Japan Airlines
- Allure Korea
- Aloha Express
- Club Traveler
- Hana Hou Japan
- Fiji Times | In Flight Magazine for Fiji Airways
- Kau Kau
- Lea Lea

ONLINE

National:

- BuzzFeed's Tasty
- BuzzFeed.com
- Essence.com
- Food & Wine
- Forbes.com
- Huffington Post
- Los Angeles Times
- Reader's Digest
- Smithsonian.com
- Sunset.com
- Thrillist
- Travel + Leisure
- USA Today

Local:

- Big Island Now
- Biting Commentary
- Frolic Hawaii
- GoHawaii.com

- Hawaii.com
- Hawaii Magazine
- HILuxury
- Honolulu Magazine
- Honolulu Pulse
- Maui Now
- Maui Watch
- Modern Luxury
- Pacific Business News
- Star-Advertiser

International:

- AllHawaii.jp
- Aloha-Street.com
- Ameblo
- Bar & Dining Korea
- Yahoo! Japan
- Hawaii Navi
- Hawaiist
- Lighthouse Hawaii
- MTV.com Australia



CLIPS

9/11/2017

Below are samplings of media coverage for the 2017 Hawai'i Food & Wine Festival. For a full list of clippings, please contact Tannya Joaquin at tannya@hawaiifoodandwinefestival.com



September 11, 2017 | 🚔 78° | 🖨 Check Traffic

Crave| TheBuzz

'Ace of Cakes' star joins Hawaii Food & Wine Fest lineup

By <u>Erika Engle</u> Posted September 06, 2017 September 5, 2017



Dessert master and Food Nets Keiki in the Kitchen event. ork star Duff Goldman returns to Hawaii for the Hawaii Food & Wine Festival, including it

It's time for your keiki with culinary inclinations to prepare for Keiki in the Kitchen, part of the annual Hawaii Food & Wine Festival.

Food Network's "Ace of Cakes" and "Dessert Games" star Duff Goldman will be the headlining chef at the Keiki in the Kitchen Family Sunday, Nov. 5 at Bishop Museur The first 1,000 kids there can sign up to decorate unfrosted cupcakes with his guidance

Los Angeles Times



March 12, 2017 Los Angeles Times Print 458,785



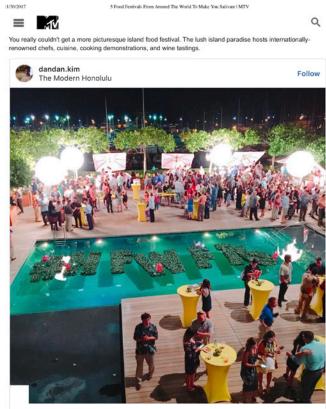
Feast of the Islands Hawaii Food & Wine Festival marries island tradition & bold flavor

picureans and oenophiles take note! It's always a good time to visit Oahu, but the Hamail Food & Wine Peetival in early November gives you even more reason to jet off to the island. Spread across various venues in Henolalu, this upscale cultury arrival include: cooking demonstrations, enclusive dining opportunities, wine tastiags and one-of-a-kind excursions that highlight local farmers, fishermen and ranchers.

we 52, 585 pe he offerings of 13 chefs inspi ood. Nov 2,6-8 p.m.; The Malers

In discussed personal with magnetized transmitters, Italianermitters and Principers, and Pr alternation of the second seco reverse over the beach. Rev & F-F p.m. Re Ind R. in Result 1984 1984

CA CESTON PUBLICAN



49 likes 3 comments

AFAR

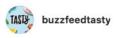
Date:	August 1, 2017
Source:	AFAR
Link: Reach:	https://www.afar.com/slideshows/a-taste-of-the-hawaii-food-wine-festival-in-7-photos N/A

A Taste of the Hawaii Food & Wine **Festival in 7 Photos**



Maui: Hawaii Food & Wine Festival Roy's Annual Golf Classic

Tee off with celebrity chefs including Henry Adaniva, Joey Macadanodano, and Sheldon Simeon, winemakers, and colf pros at this celebrated annual event. Perhaps the most satisfying golf event around, this 18-hole benefit tourna for IMUA Family Services features six culinary tastings, six wine, cocktail, and beer stations, and luxury prizes.

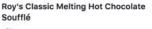


September 22, 2017 BuzzFeed's Tasty Facebook & Instagram accounts Roy's Classic Melting Hot Chocolate Souffle & HFWF Giveaway 100 million Date: Source: Topic: Reach:



BuzzFeed | Sep 22 Roy's Classic Melting Hot Chocolate Soufflé Is Legit Off The Charts Delicious You're gonna wanna make this! Reach 43.2m

Positive



Tasty about 3 months ago · @

Roy's Classic Melting Hot Chocolate Soufflé FULL RECIPE: http://bzfd.it/2xlhjEg... See More

008 20K



buzzfeedtasty • Follow buzzfeedtasty Why aren't you on the beach enjoying this chocolate southe erit Click the link in our bio to twin a FREE TROP TO HAWAII for the food & wine fest!!! Check out more info at @hilloodwinefest! eHFWF17 소파입기용 luisfe.12 Re epale @nerisb05 Iou.guyet (Biochat3 Iou.guyet (Biochat3 Iou.guyet (Biochat3 Iou.guyet (Biochat3 njferrer @juancarlosyeep @@@@ Flava simonecavaliere1995 fattibile dai sold dai dal sodinora (Bguadalupesorto14 juliaahb (Bjessvision voor kerst dinaxbsc (Bbrescekovicdalana) 2,324,812 views Log in to like or comment.





June 7, 2017 Good Morning America Broadcast National Hawaiian Foods Week http://abcnews.go.com/GMA/recipe/macadamia-nut-crusted-mahi-mahi-roy-yamaguchi-47797506 3,437,328

....

14.3K Shares 2.5M Views

Date: Source: Topic: Link: Reach:









Smithsonian.com

Date:	September 18 2017
Source:	Smithsonian.com
Link: Reach:	https://www.smithsonianmag.com/travel/12-best-food-festivals-happening-fall-180964800/ 3.000.000

12 of the Best Food Festivals Happening

This Fall



The people behind Hawaii Food and Wine Festival take cuisine seriously. With events on the Big Island, Maui, and Oahu spread over the course of three weekends, there is ample opportunity to sample the best food Hawaii has to offer. Don't confuse this for a county fair. Most events at the upscale festival cost upward of \$100, and involve sit-down dinners and wine tastings. For more affordable family fun, tickets to Keiki in the Kitchen cost \$5 and offer opportunities for children to learn about cooking and where their food comes from. October 20 to November 5.

TRAVEL WEEKLY

Date:	Septe	
Source:	Travel	
Link:	http://	
Reach:	N/A	

eptember 4, 2017 aveil Weekly tp://www.travelweekly.com/Hawaii-Travel/Fall-is-for-foodies-in-Hawaii A

Fall is for foodies in Hawai



Events and the taward root and Wine Petersus, stands in 2010, have huped tawards standing and neutropy. Proof Credit: theories Authority For a long fine Hawards colore was left in the shadows, coding the specifight to more preminent styles of cooking or whatever was the hot restaurant or buelst wind.

But today, Howaii bean's trees heapsoning find scene focused on local ingredients and flewors with helping hands from the various influences that have come to the Alkan Sate in the tree control. The contents is full of various from and drink related events year round, but the fall is particularly finishil, with a size variety of fusivula and hairs that offer indications on the momentum scene and in avoid and drink related events year round, but the fall is particularly finishil, with a size variety of fusivula and hairs that offer

smotastanta di la opottanji te iza se adi morane dilati. Il helindra, kange vi helindra ja no cel deli heli he minikali na celer constitu, seve a e dance to cento new "ambandan" fe Hawilian colsine. They no morale del la barchi hegita heri a cele deli heri helindra da celer constitu. Nel nom function e dancia pro attorizzati per la beccari ne da meno attori a cele ante attorizzati per deli nel da Aha Fantoli Mila

5 Women Rocking The Food Scene In Hawaii

5 Women Rocking The Food Scene In Hawaii

WOMEN@FORBES

Forbes / Lifestyle / #LikeABoss SEP 28, 2017 @ 11:48 AM 2,319 @

> Laura Begley Bloom, CONTRIBUTOR Transformative Travel: I look at how travel can change lives. FULL BIOV Opinions expressed by Forbes Contributors are their own.

> > 5 Women Rocking The Food Scene In Hawaii

From a powerhouse food festival founder to a chef who is reinventing shave ice to a steward of the environment, we talked to five women who are making waves in Hawaii. Here, these game changers tell what it's like to be a woman in the maledominated food world, how other young women can get ahead in this exciting industry and the dishes you must eat if you are traveling to Hawaii.



Denise Yamaguchi, chief executive officer of the Hawaii Food & Wine Festival

Who: Denise Yamaguchi, chief executive officer, Hawaii Food & Wine Festival

Ironically, Denise Yamaguchi's career did not start in food — it started in policy. Prior to founding Hawaii Food & Wine Festival (HFWF), she worked in governmental affairs, fundraising and community relations in Washington D.C. and Hawaii. After starting her own fundraising and governmental affairs firm, she picked up the Hawaii Farm Bureau as a client. At about the same time, she met her husband, chef Roy Yamaguchi, who was a strong proponent of local agriculture. With his encouragement, Yamaguchi developed the concept for a food festival in Hawaii as a way to support farmers, as well as the visitor industry. HFWF has expanded from a three-day Waikiki festival with 30 chefs in 2011 to a two-week culinary celebration featuring 100-plus chefs at 20 events across three islands. In addition to celebrating Hawaii as a culinary destination, the festival has raised close to \$1.7 million for community organizations that support sustainability, culinary programs and agriculture. Here's what Yamaguchi had to say:

9/29/2017

9/29/2017



 Date:
 January 30, 2017

 Source:
 NBC GOLF Moming Drive

 Topic:
 Roy's Golf Classic

 Link:
 https://nbcuadsales.app.box.com/s/sn6r1918njaubhm1rlcavav6xdpk38mw

 Reach:
 129,451















#HFWF17 WEBSITE & SOCIAL MEDIA

WEBSITE

FACEBOOK

HAWAI'I FOOD & WINE FESTIVAL

222,019

TOTAL NUMBER OF SESSIONS SPENT ACTIVELY ON WEBSITE

802,157

TOTAL NUMBER OF PAGES VIEWED

9,169

TOTAL FACEBOOK FANS AS OF NOVEMBER 30, 2017

1,220

NEW FACEBOOK FANS IN 2017

1:31

AVERAGE LENGTH OF SESSION

1,783,762

WHO SAW ANY HFWF CONTENT

INSTAGRAM @HIFOODWINEFEST

13,620

TOTAL INSTAGRAM FOLLWERS AS OF NOVEMBER 30, 2017

3,287

NEW INSTAGRAM FOLLOWERS IN 2017

2,376,121

NUMBER OF UNIQUE PEOPLE WHO SAW ANY HFWF CONTENT

4,600

TOTAL TWITTER FOLLWERS AS OF NOVEMBER 30, 2017

392

NEW TWITTER FOLLOWERS IN 2017

1,783,762

NUMBER OF UNIQUE PEOPLE WHO SAW ANY HFWF CONTENT

WEBSITE

www.HFWF.me (www.hawaiifoodandwinefestival.com)

Data Pulled from March 22, 2017 - November 12, 2017.

SESSIONS: 222,019

A session is the period time a user is actively engaged with the website. All usage data (screen views, events, ecommerce, etc) is associated with a session

USERS: 156,425

Users that have had at least one session within the selected date range. Includes both new and returing visitors

PAGEVIEWS: 802,157

The total number of pages viewed. Repeated views of a single page are counted

New Vistors:

29.8%

(66,194)

Returning

Visitors: 70.2%

(155, 825)

AVG SESSION DURATION: 00:01:31

Average length of session

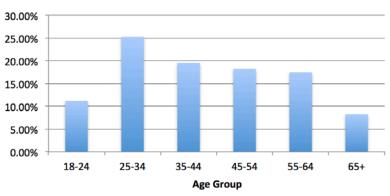
% NEW SESSIONS: 70.16%

An estimate of the percentage of first time visits

AGE & GENDER DEMOGRAPHICS:



Website Age Demographic



WEBSITE AUDIENCE:

Top 3 Ranking Countries

UNITED STATES

Sessions - 186,983 New Users - 124,526 New Sessions - 66.60%

JAPAN

Sessions - 7,316 New Users - 6,042 New Sessions - 82.59%

CANADA

Sessions - 6,864 New Users - 6,250 New Sessions - 91.05%

FACEBOOK

www.facebook.com/HawaiiFoodandWineFestival



TOTAL LIKES: 9,169

INCREASE IN LIKES IN 2017: 1,220

ENGAGEMENT: 35,752 The total number of reactions, likes, comments and retweets.

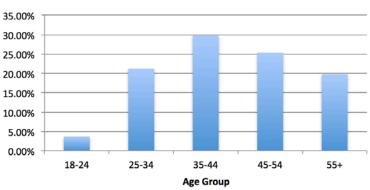
MESSAGES SENT: 1,323 The number of pieces of content posted by HFWF.

REACH: 475,348

The number of unique people who saw any content about a particular post.

AGE & GENDER DEOGRAPHICS:





Facebook Age Demographic

GEOGRAPHIC DEOGRAPHICS:



www.instagram.com/HIFoodWineFest

INSTAGRAM

TIME PERIOD: January 1, 2017 - November 30, 2017 TOTAL FOLLOWERS: 13,620 TINCREASE IN FOLLOWERS IN 2017: 3,287 TOTAL PIECES OF MEDIA: #HFWF17 was used 2,564







TOP INSTAGRAM POSTS:



@hifoodwinefest
245 Engagements



(@hifoodwinefest 2,677 Views



(a)hifoodwinefest217 Engagements



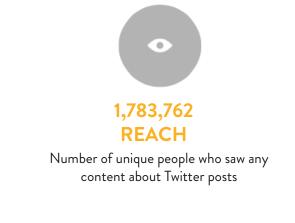
TWITTER www.twitter.com/HIFoodWineFest



TIME PERIOD: January 1, 2017 - November 30, 2017

TOTAL FOLLOWERS: 4,600

INCREASE IN FOLLOWERS IN 2017: 392





5,614 LINK CLICKS Number of times user clicked on URLs in your Tweet

AGE & GENDER DEMOGRAPHICS:

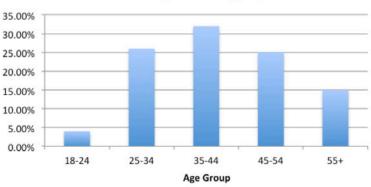
35,752

ENGAGEMENT

Total number of times a user interacted

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Twitter Age Demographic







2017 FESTIVAL TEAM

Denise Yamaguchi - Chief Executive Officer Aya Leslie - Development Manager Rya Sekimoto - Culinary Coordinator/Executive Assistant Michelle Fujii - Special Events Manager Tannya Joaquin - Director of Public Relations Teri Matsukawa - Financial Advisor Jason Peel - Executive Chef S. Morris and Associates, LLC - Asia Public Relations Pono Media - Social Media

BOARD OF DIRECTORS

Roy Yamaguchi - Chair Alan Wong - Vice Chair Sharon Brown - Secretary Meredith Ching - Treasurer Phillip Baltz - Director Vikram Garg - Director Shep Gordon - Director Warren Shon - Director Mark Teruya - Director



ISLAND OF HAWAI'I: OCTOBER 6, 2018 MAUI: OCTOBER 19 - 21, 2018 O'AHU: OCTOBER 24 - 28, 2018